



Essex-Windsor Solid Waste Authority Regular Board Meeting Supplementary Agenda

Meeting Date: Tuesday, November 07, 2017

Time: 4:30 Regular Session

Location: Essex County Civic & Education Centre – Room C
360 Fairview Avenue West, Essex Ontario

List of Business

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8. Waste Diversion

B) Extension of Electronics Recycling Agreement with Greentec International Inc.



Essex-Windsor Solid Waste Authority Administrative Report

November 6, 2017

To: The Chair and Board of the Essex-Windsor Solid Waste Authority
From: Cameron Wright, Manager of Waste Diversion
Meeting Date: Tuesday, November 07, 2017
Subject: Extension of Electronics Recycling Agreement with Greentec International Inc.

Purpose

To request a further 2 year extension of the electronics recycling agreement with Greentec International Inc. at a price to be paid to the Authority of **\$352/tonne**.

Background

In October 2014, a contract to recycle all the electronics (TV's, radios, computers, computer peripherals, audio visual equipment, etc.) from EWSWA's three public drop-off locations was awarded to Greentec International Inc. of Cambridge Ontario. Greentec was awarded the contract for the period November 10, 2014 until December 31, 2015 at which time an additional two year extension was granted under the existing terms and conditions of the contract and based on excellent performance by the contractor. This contract is therefore due to expire December 31, 2017.

Discussion

Electronics Recycling is a component of the regulatory changes that are anticipated under Bill 151, Waste-Free Ontario Act, 2016. Due to the uncertainty surrounding these regulations and potential changes that may occur once these regulations are passed, a short-term extension of the existing electronic recycling agreement is being recommended as the best course of action.

As a result, EWSWA staff approached the current electronics recycling contractor, Greentec, to determine if they would be interested in extending the current contract, under the existing terms and conditions, for an additional two year period to December 31, 2019. Poor alternative pricing options, superior current pricing of **\$352 per tonne** being paid by Greentec to the Authority and an excellent performance record to date are also factors in the decision to request an additional short term extension. A survey of other Ontario municipalities shows that

they are being paid between **\$150/tonne to \$250/tonne** by their electronics recycling contractor.

Greentec has agreed to the proposed additional two year extension effective January 1, 2018 under the same terms and conditions as the existing contract.

Financial

For 2016 Greentec paid the Authority \$133,400 for 379 tonnes of electronics at \$352/tonne.

Recommendation

That the Board approve a 2 year extension for the period January 1, 2018 to December 31, 2019 of the electronics recycling contract with Greentec International Inc. under the same terms and conditions as the existing contract including the price to be paid to the Essex-Windsor Solid Waste Authority of \$352/tonne.

Submitted By



Cameron Wright, Manager of Waste Diversion