

## **ADDENDUM #1**

### **ESSEX-WINDSOR SOLID WASTE AUTHORITY**

#### **Request for Quotes for Power Washing of Heavy Equipment at the Regional Landfill and Kingsville Transfer Station**

**RFQ Issue Date:** Thursday, February 11, 2021

**Addendum Issue Date: Thursday, February 18, 2021**

1. Tenderers are advised that the supply and use of **chemical degreasers** shall be included in the hourly rate price quote as stated in item 15. 1. Wash Requirements – “The Contractor will provide all labour, equipment, chemicals and supplies necessary to degrease, wash and power spray the equipment to the satisfaction of the Authority.”
2. Do power washing technicians need to know how to operate any of the heavy equipment you request to power wash?  
A: The vendor will not operate any of the equipment. Equipment will be place in a suitable location for cleaning by our operators.
3. Will there be any training provided to show how to open and close some of the equipment compartments?  
A: Engine doors and compartments will be opened by our operators. We will review the location of critical areas for cleaning and review how to open compartments as required.
4. The vendor shall quote the hourly rate to satisfy the requirements of the work as stated in the RFQ. The quoted hourly rate will not be adjusted for additional labour unless specifically requested by the Authority. It is the responsibility of the vendor to understand the scope of work and bid accordingly.
5. Will there be a specific location, the equipment will be parked on the premises for us to Power wash every time?  
A: Equipment will be place in a suitable location for cleaning by our operators. The location may vary as required.
6. How often will the power washing be done? (weekly or monthly basis)?  
A: As per the item 15.3 Wash Requirements – “The Contractor is expected to complete this work on a regular basis during all months of the year. Scheduling of this work during winter months can be modified to periods when conditions are above freezing or as approved by the Waste Disposal Manager or the Waste Disposal Supervisor.

As per the item 15.7 Wash Requirements – “At the Regional Landfill, it is expected that the contractor will require approximately 3-4 hours

per week to wash and adequately maintain the equipment. In addition, every 2 months, an additional 3-4 hours will be required to power wash engine belly pans or other specific equipment areas that are required for maintenance or service work.”

As per the item 15.8 Wash Requirements – “At Transfer Station 2 (Kingsville), it is expected that the contractor will require approximately 2 hours every 2 weeks to wash the loader in order to adequately maintain the unit and on as needed basis to clean specific areas that are required for maintenance or service work. As needed cleaning will be scheduled by the Authority and the Contractor on a mutual basis.”

7. I'm wondering if you could explain how the invoicing would work for this RFQ? I traditionally quote flat rate jobs rather than hourly. Obviously, you're asking for an hourly rate, but indicate in the scope of work 3-4 hours weekly in Essex, and 2 hours bi-weekly in Kingsville. Weather and condition of equipment will affect how long each job takes, so would you be expecting a fluctuating invoice for each wash? or will we be agreeing to an amount of time we expect it to take to create a fixed cost?

A: The total invoice for each wash occurrence may vary depending on the hours worked to achieve the requirements of the contract. The condition of the equipment is usually consistent and the estimate of time was provided from past services and is presented as a guideline for the Authority to control cost and establish an expectation. It is expected that a “standard of clean” will be developed between the successful contractor and the Authority.

As per the item 15.7 Wash Requirements – “At the Regional Landfill, it is expected that the contractor will require approximately 3-4 hours per week to wash and adequately maintain the equipment. In addition, every 2 months, an additional 3-4 hours will be required to power wash engine belly pans or other specific equipment areas that are required for maintenance or service work.”

As per the item 15.8 Wash Requirements – “At Transfer Station 2 (Kingsville), it is expected that the contractor will require approximately 2 hours every 2 weeks to wash the loader in order to adequately maintain the unit and on as needed basis to clean specific areas that are required for maintenance or service work. As needed cleaning will be scheduled by the Authority and the Contractor on a mutual basis.”

If you have any questions, please contact:  
Tom Marentette, Waste Disposal Manager, Essex-Windsor Solid Waste  
Authority:  
519-776-6441 ext. 1961 or email: [tommarentette@ewswa.org](mailto:tommarentette@ewswa.org)